

# Graphisoft Young Professional Program (YPP)

**Policy Document**

# 1. Summary of Terms and Conditions (T&C)

COMMENCEMENT	January 1, 2026		
AVAILABILITY	Global		
TARGETING	<ul style="list-style-type: none"> <li>• Students</li> <li>• Recent Graduates</li> <li>• Employers of Recent Graduates</li> <li>• Startups</li> </ul>		
PRODUCTS	<ul style="list-style-type: none"> <li>• Archicad Studio Subscription</li> <li>• Archicad Collaborate Subscription</li> <li>• MEP Designer Studio Subscription</li> <li>• DDScad Electrical Collaborate Subscription</li> </ul>		
SUBSCRIPTION TERM	<ul style="list-style-type: none"> <li>• 1M Subscription</li> </ul>	<ul style="list-style-type: none"> <li>• 1Y Subscription</li> </ul>	<ul style="list-style-type: none"> <li>• 3Y Subscription (paid annually)</li> </ul>
LENGTH OF DISCOUNTED PERIOD*	<ul style="list-style-type: none"> <li>• Up to 12 months for Startups</li> </ul>	<ul style="list-style-type: none"> <li>• During the full period of institutionalized studies for Students</li> <li>• Up to 3 years after graduation for Recent Graduates / Employers</li> <li>• 1 year only for Startups</li> </ul>	<ul style="list-style-type: none"> <li>• Up to 3 years after graduation for Recent Graduates</li> </ul>
GRAPHISOFT EDUCATIONAL PROGRAM	Runs in parallel as described at <a href="https://www.graphisoft.com/plans-and-products/education/">https://www.graphisoft.com/plans-and-products/education/</a>		

Notes:

- (1) Discounts on customer prices granted under this YPP are defined in Section 5.3.
- (2) Requirements for eligibility for entering YPP are specified in Section 5.2.2.

## 2. Introduction

The Graphisoft Young Professional Program is a global initiative designed to provide the framework for commercially promoting Graphisoft offerings to students, recent graduates, and/or their employers and startups in the Architecture, Engineering, Construction and Operation (AECO) industry. This policy document outlines the Program’s objectives, conditions for eligibility, terms, discount structure, application process, and operational guidelines.

## 3. Program Overview

The Program aims to expand Graphisoft’s reach in the education sector, and support early-career architects, engineers and other related industry professionals. The Program participants include students, recent graduates, and employers of these individuals, including newly established startups.

The Program has evolved from offering discounted perpetual licenses to provide a solution to lower entry barriers for eligible participants. The current Program enhances accessibility by providing a subscription-based model at a significantly reduced cost, allowing participants flexible access to commercial software licenses - whether working as freelancers, pursuing professional development during their studies and early careers, or launching a new professional practice by young professionals.

**Important:** This Program is not intended to replace Graphisoft’s educational program, which provides free licenses for students, educators, and educational institutions to support learning and mastering Archicad as a design and BIM tool. You can find more information about the educational program here: <https://www.graphisoft.com/plans-and-products/education/>.

## 4. Definitions

- “Employer” (of a Recent Graduate) – means any organization or individual that hires a Recent Graduate under an employment contract and is responsible for directing their work and paying their remuneration.
- “Recent Graduate” – means an individual who has completed a Relevant program at a Recognized educational institution within maximum three (3) calendar years immediately preceding the date of entering the Program (i.e., the purchase date).
- “Graphisoft DealDesk” – means the Graphisoft internal team responsible for discount approvals and creating/issuing coupon codes or individual “pricing agreements”.
- “Graphisoft Order Management” – means the Graphisoft internal team responsible for creating shopping carts to be used in the relevant ordering process.
- “Recognized educational institution” – means an educational institute accredited by national authorities or listed in a given registry.
- “Relevant program/degree” – means, among others, an architecture, urban design, engineering, construction, interior design, landscape design, or other related fields as approved by Graphisoft.
- “Startup” – means a newly established, independent business entity operating in the AECO industry with an operating history of less than one (1) year immediately preceding the date of entering the Program (i.e., the purchase date)
- “Student” – means any individual enrolled in an undergraduate program at a Recognized educational institution and carrying a student ID, with a minimum validity term of 6-month, at the time of entering the Program (i.e., the purchase date).

## 5. Program Structure

### 5.1 Program objectives

The objective of the Program is to grant participants access to subscription licenses under preferential conditions so that they may (1) conduct commercial work as part-time freelancers while being enrolled in an undergraduate program, (2) improve the employability of young professionals and recent graduates, or (3) assist eligible professionals to establish their own new practice.

### 5.2. Terms and conditions

#### 5.2.1. Fundamental Program rules

- Provide discounted subscriptions to ensure affordable access to commercial licenses.
- Each individual participant may benefit from the Program’s benefits only once per Participant type (i.e., Student, Recent Graduate, Startup Founder), provided that (i) the applicable eligibility criteria are met at the time of entry and as defined in this Policy, and (ii) the total period of discounted participation across all types does not exceed the maximum discounted terms specified in this Policy.

- Eligibility to enter the Program applies to:
  - Students - at any point during their studies, participants may undertake freelance work, provided they use their own equipment and software to deliver services commercially
  - Recent Graduates / Employers of graduates (if allowed) - for specific number of years after graduation, as defined by Graphisoft,
  - Founder of Startups - during one's professional career upon founding a new professional practice (as defined by Graphisoft), limited to one occasion only.
- Proof of eligibility must be supplied through relevant documentation, as detailed in Section 5.2.2. below.

#### 5.2.2. Proof of Eligibility:

- For Students: copy of current student ID or enrollment confirmation with a minimum validity term of 6 months
- For Recent Graduates: copy of diploma/degree (obtained within the last 3 years)
- For Employers:
  - agreement regarding Recent Graduate transferring his/her YPP benefit to the Employer (fully populated and signed form)
  - Employer's and Recent Graduate's joint declaration of employment (fully populated and signed form)
  - copy of the Recent Graduate's diploma/degree as applicable
- For Startups:
  - copies of company and/or tax registration documents that were issued within the last 6 months
  - copy of the startup founder's diploma/degree as applicable.

### 5.3 Discounts

Participant Type	Discount Rate	Applicable Type of Subscription Term	No of Years Discount is Applicable
Individual Student	(*)	1-year	Throughout institutional studies, with active student status (**)
Individual Recent Graduate	(*)	<ul style="list-style-type: none"> <li>• 1-year</li> <li>• 3-year (billed annually)</li> </ul>	Up to 3 years
Employer	(*)	1-year	Up to 3 years (***) per Recent Graduate employed
Founder(s) of a Startup	(*)	<ul style="list-style-type: none"> <li>• Monthly</li> <li>• 1-year</li> </ul>	Up to 1 year (12 months)

#### Notes:

(\*) Discount Rates, applicable to the B2B Net Partner Prices in the case Section 6.9.i. or to the Customer Price in the case of Section 6.9.ii., are partner-confidential and are communicated to Partners separately and may be changed from time to time with 30-day notice given. Discount rates for the running discounted terms under the YA program will apply at renewal only.

(\*\*) Student's participation in the Program must be continuous for enjoying the benefits and student status is revalidated at every renewal of the 1Y Subscription. A copy of the Student ID shall be submitted by minimum fifteen (15) days prior to the renewal date. Missing this deadline shall disqualify the Student for further participation in the Student track of the Program and the discount Subscription is terminated

at the end of the active subscription term. Participants disqualified for the afore-mentioned reason may enter the Program in the Recent Graduate and/or Startup tracks.

(\*\*\*) Employer's and Recent Graduate's joint declaration of employment, in the form as defined by Graphisoft (refer to the form named: Young Professional Program discount application form - Employer -) is to be submitted prior to every renewal of the discounted subscription term, if no such declaration is received at a minimum fifteen (15) days prior to the renewal date, the subscription shall permanently renew at the then-current market price.

#### 5.4 Discounts apply to the following Products / Archicad Plans:

- Archicad Studio Subscription
- Archicad Collaborate Subscription
- MEP Designer Studio Subscription
- DDScad Electrical Collaborate Subscription

## 6. Application Process

6.1 Potential Applicant to contact Partner for getting a quotation and the necessary Application Forms

6.2 Applicant to fill in the relevant Application Form.

## 7. Compliance and Ethics

All Program participants, including Applicants, Employers, Startups, Partners, and any other parties involved in the Young Professional Program (YPP), must comply with all applicable laws and regulations, as well as with all relevant Graphisoft and Partner policies communicated from time to time.

Participants must provide true, accurate, complete, and up-to-date information and documentation when applying to the Program and during its entire duration. Any misuse of the Program, including but not limited to the submission of false or misleading documentation, sharing or reselling discounted licenses to ineligible third parties, or using discounted licenses in violation of applicable license terms, is strictly prohibited and may result in immediate disqualification from the Program and termination of any related discounts.

Graphisoft reserves the right, directly or through its Partners, to verify eligibility at any time and to request additional documentation or confirmations from Participants and Partners to substantiate eligibility and continued compliance with Program terms. Graphisoft may, at its sole discretion, suspend or revoke the Program benefits, including discounts and access to licenses purchased under the Program, in case of suspected or confirmed misuse, non-compliance, or failure to provide requested information within a reasonable timeframe.

Participation in the Program does not alter or replace the standard license terms applicable to Graphisoft products; all subscriptions granted under the Program remain subject to the then-current End-User License Agreement (EULA), Graphisoft Store Terms of Service (<https://www.graphisoft.com/legal/store-terms-of-service?gstype=store&gssubtype=legal>), and any other applicable commercial terms. In the event of any conflict between this Policy and the applicable license or subscription terms, the latter shall prevail.

Personal data and documents submitted in connection with the Program (such as student IDs, diplomas,

employment confirmations, or company registration documents) will be processed solely for the purposes of assessing eligibility, administering the Program, complying with legal obligations, and protecting Graphisoft's legitimate interests in preventing misuse. Such data will be handled in accordance with applicable data protection laws and Graphisoft's Privacy Policies (<https://www.graphisoft.com/legal/privacy-policy>) as communicated to Participants from time to time.

The terms and conditions of the applicable Graphisoft Partner Agreement also apply to participation in and operation of the Program.

## 8. Review and Amendments

Graphisoft may amend or terminate the Program with thirty (30) days' advance notice to Partners.

Existing discounted subscriptions under the YA program may continue until the end of their current active term. The terms and conditions of this YPP shall apply to them at and from the date of the next renewal of the discounted term, however the total of the discounted terms under the YA and the YPP programs shall not exceed the maximum terms specified in this Policy.

